



City Council Staff Report

DATE: February 1, 2017 NEW BUSINESS

SUBJECT: Accept a \$256,800 donation from Harold Matzner toward the purchase of a Ballistic Engineered Armored Response (B.E.A.R.) Tactical SWAT Vehicle for the Palm Springs Police Department and approve City matching funds to acquire the vehicle from Lenco Armored Vehicles, Inc.

FROM: David H. Ready, City Manager

BY: Police Department

SUMMARY

Accept a donation of \$256,800 from community resident Harold Matzner, toward the purchase of a B.E.A.R tactical vehicle for the Police Department. This donation represents half of \$513,600 purchase price - which along with the City's match of \$256,800 will allow for procurement of this specialized piece of tactical equipment.

RECOMMENDATION:

1. Accept a \$256,800 donation from Harold Matzner toward the purchase of a Lenco B.E.A.R. Tactical Vehicle.
2. Authorize the matching funds of \$256,800, for a total of expenditure of \$513,600 - to purchase a new Lenco B.E.A.R. tactical vehicle utilizing Cooperative Contract #GS-07F-169DA from Lenco Armored Vehicles of Pittsfield, MA.
3. Approve an appropriation of \$256,800 from the General Fund Unappropriated Reserves Balance
4. Authorize the City Manager to execute all necessary documents.

STAFF ANALYSIS:

Law enforcement agencies across the nation, including California, are preparing for possible terrorist and active-shooter attacks by strengthening, modernizing, and strategically deploying their tactical resources to better protect officers and the public. The recent terrorist/active-shooter incident in San Bernardino, California was an example of how these attacks can occur in any community. The response by law

ITEM NO. 5.A.

enforcement to that incident showed the value and benefit of having armored tactical vehicles available to protect law enforcement personnel and the public.

The purchase of a Lenco B.E.A.R. for the Palm Springs Police Department (PSPD) would provide vital protection to officers and other public safety personnel (firefighters, paramedics, etc.) involved in incidents where a suspect, or suspects, is armed with a firearm, including high-powered rifles. These types of incidents, including terrorist and active-shooter attacks, sometimes require law enforcement personnel and firefighters/paramedics to respond into *hot* or *warm zones* to rescue injured officers and/or citizens.

Large-scale and high-profile events have also become especially vulnerable to terrorist and active-shooter attacks, as they provide a soft target with thousands of people gathered in a concentrated area. The City of Palm Springs has several of these types of events every year including the Palm Springs International Film Festival, Greater Palm Springs Pride parade, Veterans Day parade, and Festival of Lights parade. Additionally, in nearby Indio, the Coachella, Stagecoach, and Desert Trip concert series attracts hundreds of thousands of people.

Desert Regional SWAT (DRS), which PSPD is part of with the Cathedral City and Indio Police Departments, currently utilizes one armored tactical vehicle, a Lenco Bearcat, for all the above-mentioned events and any incident in one of the three cities requiring a tactical response. The Bearcat is 12 years old and has some moderate wear and tear due to its age and constant use over that time.

The Bearcat was deployed to the recent incident in Palm Springs (October 2016) where two PSPD police officers were killed and one was wounded by a suspect using a high-powered rifle. At the time of the incident, the Bearcat was in use at the Desert Trip concert series in Indio and had to be immediately deployed to Palm Springs. The Bearcat provided vital cover for officers at the scene during the initial stages of the tactical response and was utilized until the eventual surrender and arrest of the suspect, who was barricaded inside his residence for over 12 hours.

The purchase of the Lenco B.E.A.R. will provide the police department with an armored tactical vehicle that will be housed at PSPD and dedicated to the above-mentioned events in the city of Palm Springs. The B.E.A.R. is larger than the smaller Bearcat and can carry more personnel or, in the event of a terrorist or active-shooter incident, rescue more officers and/or citizens.

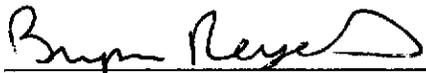
Lenco Armored Vehicles, a Massachusetts-based company, manufactures the B.E.A.R. (and Bearcat) tactical vehicle. The Lenco product has been field tested in countless different tactical scenarios throughout the United States and have proven to be highly

effective in protecting officers against some of the most violent, focused, and aggressive suspects involved in assaults on law enforcement and the public with firearms.

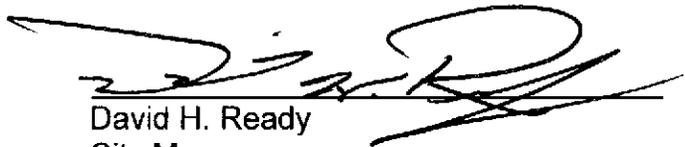
FISCAL IMPACT:

Lenco holds cooperative purchasing contract #GS-07F-169DA through the Federal General Services Administration. The Procurement and Contracting Manager has verified that this GSA contract falls within Schedule 84 (Public Safety equipment) via the 1122 Program that authorizes local municipal governments to utilize their agreement. As such, this cooperative purchase contract and pricing is in compliance with the provisions of section 7.09.010 of the Municipal Code and the Police Department and Procurement Manager request Council approve the purchase via the authorized cooperative purchasing program.

The total cost of the Lenco B.E.A.R., including taxes and shipping, is \$513,600 (see attached quote). The donation from Harold Matzner of \$256,800 will pay for 50% the cost – with a remaining amount of \$256,800 to be paid from City's Motor Vehicle Replacement Fund, 510-5475-50020 – subsequent to an appropriation from the General Fund Unappropriated Reserves Fund.



Bryan Reyes
Police Chief



David H. Ready
City Manager

- 1) Lenco Armored Vehicles quote
- 2) Letter from Harold Matzner for donation of \$256,600



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive - Pittsfield, MA 01201
 PH (413) 443-7359 - FAX (413) 445-7865

Quotation 14470B

Quotation Date: January 13, 2017
 Lenco Tax ID#: 04-2719777

PA008 Palm Springs Police Department 200 South Civic Drive Palm Springs, CA 92264	F.O.B.: Palm Springs, CA
	Ship Via: Common Carrier
	Payment Terms: Net 30 Days
	Estimated Completion: 210 - 240 Days ARO
Inspection & Acceptance: At Lenco's Facility, Pittsfield, MA	

Terms and Conditions: 1) Transfer of Vehicle Certificate of Origin to New Owner Done Upon Receipt of Payment in Full. 2) Lenco Does Not Collect Tax or Register Vehicles with DMV. 3) Cooperative Purchasing available under Lenco's GSA Contract# GS-07F-169DA or the 1122 Program. 4) Acceptance of this Quotation or entering into a purchase agreement with Lenco, the purchaser agrees to Lenco's full Terms and Conditions of Sale, available upon request.

Item:	Product #	Commercial	Net Price
Lenco B.E.A.R. (Diesel, Rotating Hatch; Counter Balanced)	BFL603	\$290,474.74	\$275,951.00
US State Department Armor Level E			
Options:			
4WD, Four Wheel Drive Option	B4WD70	42,314.74	40,199.00
XL Package: 24" Extended Truck Length with Additional Seating	BXL	13,097.89	12,443.00
AC-DC Power Inverter 2K Watt	BPINV36	5,728.42	5,442.00
Back Up Camera & Monitor	BBU	2,417.89	2,297.00
Explosive Gas Detection System	BDRG	5,289.47	5,025.00
Intercom System; Inside to Outside	BINT	3,022.11	2,871.00
Kussmaul Super Eject Deluxe	BKUSS	994.74	945.00
Rear A/C - Heating System: Engine Mounted	BCEMAC	11,052.63	10,500.00
(2) Roof Mounted Remote Control Spotlights	BRCS	2,115.78	2,010.00
G3 4 Wheel Off Road Pkg with Run Flat Tires	BCTWOFFRD	36,797.89	34,958.00
Front Mounted Receiver/Ram Post/Plate	BFRAM	5,778.95	5,490.00
Hydraulic Ram Upgrade	BHR	8,947.37	8,500.00
Passenger Side Personnel Door	BPASEXD	8,251.58	7,839.00
Set of (2) Ballistic Skip Round Shields	BBSRS2	2,972.63	2,824.00
(1) Plasma Rope	BPLAS2	529.47	503.00
Whelen LED Light Bar (Installed)	BLED	3,175.79	3,017.00
Side Area Scene Lights and LED Lights, (2) Per Side Wall	BSL	3,340.00	3,173.00
Exterior Equipment Storage Compartment	BSCOMP	3,178.95	3,020.00
Gas Injector Unit	BGIU	7,201.05	6,840.00
4 Way Ram Camera with 4 Way Monitor and Audio	BCRC	25,187.37	23,928.00
Net Savings \$24,094.46		\$481,869.46	\$457,775.00
FOB Palm Springs, CA			\$14,500.00
Total Cost Due Lenco (1) Lenco BearCat FOB Palm Springs, CA			\$472,275.00
Riverside County Tax 8.75% (Not Collected by Lenco)			\$41,324.06
Total Cost to County(1) Lenco BearCat, FOB Palm Springs, CA, County Tax			\$513,599.06

Specifications Subject to Change PROPRIETARY

WARNING: Information Subject to Export Control Laws
 The technical data in this document is restricted by the Arms Export Control Act (Title 22, U.S.C., Sec 2751, et seq.) or the Export Administration Act of 1979, as amended, Title 50, U.S.C., App. 2401 et seq. and which may not be exported, released or disclosed to non-U.S. persons (i.e. persons who are not U.S. citizens or lawful permanent residents ["green card" holders]) inside or outside the United States, without first obtaining an export license. Violations of these export laws are subject to severe civil, criminal and administrative penalties.
 THE WRITTEN APPROVAL OF THE DIRECTORATE OF US DEFENSE TRADE CONTROLS AND LENCO INDUSTRIES, INC. MUST BE OBTAINED BEFORE RESELLING, TRANSFERRING, TRANSSHIPPING, OR DISPOSING OF A DEFENSE ARTICLE TO ANY END USER, END USE OR DESTINATION OTHER THAN AS STATED ON THIS LENCO QUOTE OR THE SHIPPER'S EXPORT DECLARATION IN CASES WHERE AN EXEMPTION IS CLAIMED UNDER THIS SUBCHAPTER 123.9(A).

WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE.

ACCEPTANCE OF PROPOSAL - The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Authorized Signature: _____

Please sign and return

Authorized Signature: 
 James J. Massery

LENCO INDUSTRIES, INC.

Thank You

Harold Matzner

181 South Civic Drive, Suite 1, Palm Springs, CA 92262 (760) 320-7404

January 19, 2017

Chief Bryan Reyes
Palm Springs Police Dept.
200 S. Civic Drive
Palm Springs, CA 92262

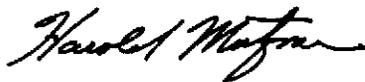
Dear Chief Reyes:

I feel strongly that the City of Palm Springs Police Department deserves its own B.E.A.R. vehicle. I would like to make a matching grant of \$ 256,799.53 for the purchase of Lenco armored B.E.A.R. vehicle. It is my understanding that the City of Palm Springs will match this grant.

Please let Christina Sasse know when the City commits and you will receive my check immediately.

Our brave men and women who go to work each day risking their lives protecting all of us should know that they have the full support of and are appreciated to the full extent they deserve by all of us in this community.

Sincerely,



Harold Matzner