



City Council Staff Report

DATE: December 17, 2008 CONSENT CALENDAR

SUBJECT: APPROVE PURCHASE OF 2 NEW CNG FORD TRUCKS FOR USE BY THE PARKS DEPARTMENT AND THE PUBLIC WORKS DEPARTMENT.

FROM: David H. Ready, City Manager

BY: Public Works -- Fleet Operations Division

SUMMARY

This action would award the purchase of one (1) CNG powered new 2009 Ford F-350 flat/tilt bed for use by the Parks Department and one (1) CNG powered new 2009 F-150 4X4 Super Crew for use by the Public Works Department. These vehicles are replacements for existing units.

RECOMMENDATION:

1. Approve the purchase of one (1) CNG powered new 2009 Ford F-350 flat/tilt bed in the amount of \$48,546.08 and one (1) CNG powered new 2009 Ford F-150 4X4 Super Crew in the amount of \$45,662.43, for a total purchase amount for both vehicles of \$94,208.51 from Redlands Ford of Redlands, California.
2. Authorize the City Manager to execute all necessary documents.

STAFF ANALYSIS:

The City inventory of vehicles and equipment is examined annually in conjunction with the budget process to determine which units meet criteria established by the City Council in Resolution Number 18834 for replacement. City vehicles and equipment are replaced based on a number of factors including vehicle mileage, age, maintenance costs, operating costs, and the resale value of the vehicle and/or equipment to be replaced.

The units recommended for replacement in this report meet established criteria for replacement. The F-350 Parks vehicle 505099 has over 95,000 miles on it and it runs twelve to fourteen hours a day over 340 days a year. The F-150 vehicle is replacing a Ford Explorer that has over 120,000 miles on it and has been driven at various times by the Assistant City Manager, Planning and Public Works Department. In keeping with the City of Palm Springs' established commitment to improving air quality in the Coachella Valley and the Alternative Fuel Vehicle Procurement Policy adopted by Council on September 17, 2008 all fleet replacements are evaluated for their operational suitability to the use of alternative fuels.

These CNG powered vehicles will be evaluated and analyzed to see how they perform and suit the needs of the department. The extra cost to convert these vehicles to CNG (\$40,866.77) will also have to be evaluated and taken into consideration.

As there were no cooperative bid opportunities for these vehicles, the Procurement Division conducted a competitive RFQ process based upon the specifications provided by Fleet Operations. RFQ 2009-12 was posted and issued to 18 Ford dealerships across Southern California. Two (2) dealerships submitted bids for the CNG powered vehicles as specified, while four (4) dealerships alternatively submitted bids for gasoline powered versions of the same vehicles. The CNG powered vehicle bid results were as follows:

Redlands Ford	\$ 94,208.51
Wondries Ford	\$101,136.56

The alternative bids for the gasoline powered version of the vehicles were as follows:

Fritts Ford	\$ 53,341.74
Hemborg Ford	\$ 54,061.24
Redlands Ford	\$ 54,112.58
South Bay Ford	\$ 60,450.63

Pursuant with the Council's Alternative Fuel Vehicle Procurement Policy, Redlands Ford of Redlands, California is the lowest responsive, responsible bidder for the CNG powered vehicles. The lead time for delivery with the conversion to CNG is approximately 150 days after receipt of the purchase order.

FISCAL IMPACT:

Funds for this purchase were appropriated in the current 08/09 fiscal year budget Account Number 510-5475-50020 (Motor Vehicle Replacement, MVR Reserves, Motor Vehicles).



David J. Barakian
Director of Public Works/City Engineer



David H. Ready
City Manager



Thomas J. Wilson
Assistant City Manager – Development Services